



## VMG Research Grants 2020: Call for Proposals

### Introduction

The Veterinary Management Group (VMG) represents and supports all those in leadership and management roles in the veterinary sector. We are a collaborative community within which veterinary leaders can learn, share experiences and resources, build relationships, and work together to advance their practices and the wider profession.

### The context

Business landscapes are changing and the veterinary world is no exception. A profession with a strong heritage now has to respond to an increasingly volatile, uncertain, complex and ambiguous world in order to continue meeting patient needs effectively, whilst remaining profitable.

terms and conditions zoo environment planning  
 service contracts annual leave corporate  
 performance data segmentation consent  
 veterinary nurse advertising marketing RIDDOR  
 limited company independent patterns  
 business plans accounting consult  
 training needs newsletter  
 purchase cost archiving equine  
 lone working insurance vision  
 contractors contract email  
 practice IT hospital ATV  
 laboratory margins  
 cash flow locums  
 personnel RCVS  
 feedback  
 general  
 wildlife PAYE  
 valuation POM-V  
 financial working  
 networking clinic  
 regulations security  
 improvement cascade  
 stock levels indemnity KPIs  
 stock control petty cash trends  
 communication operations SSP  
 remote working day sheets charity RVN  
 profit and loss development director fire  
 historical data social media financing safety  
 public liability profit margin monitoring storage  
 controlled drugs benchmarking part-time data  
 Practice Standards benchmarking part-time data  
 VMG fair parental leave reconciling goodwill PMS  
 responsibilities professional equitable exotic

### The opportunity

It has become clear that leaders in our profession have a critical role in not just overcoming, but embracing the challenges we face. We feel that the VMG are uniquely placed to support not only our members; but also the whole profession in building an evidence base for best practice in veterinary leadership, business and management.

training complaints press professional indemnity  
 SWOT effective effectiveness client education  
 factors book keeping customer service  
 waste grievance association risk assessments  
 export influence client care job description  
 strategy compliance value for money  
 software suggestions staff training  
 debtors leadership first opinion  
 surveys procedures disciplinary  
 code maternity appointment  
 VMG meetings partnership  
 turnover electronic  
 pricing reflectoin  
 rotas open days  
 fees internet  
 CPD practice  
 COSHH radiation  
 import equipment  
 minutes motivation  
 premises assessment  
 markup utilities debtor days  
 systems first aid small animal  
 ethics retirement self employed  
 assets employment balance sheet  
 GDPR referral performance credit control  
 FSA business forecasting manual handling  
 DEFRA statutory working time Code of Conduct  
 finance appraisal joint-venture financial ratios  
 review budgeting large animal small claims court  
 agency interviews best practice return on investment  
 seven Ps process commercial sole principal Research

Therefore, we are pleased to announce our first call for proposals for VMG Research Awards.

### The next steps

We invite applications for VMG Research Grants of up to £2,000 to support research which will advance our understanding of contemporary veterinary leadership, management and business. Attached are the Application Form and Guidance Notes; and the deadline is Friday 28<sup>th</sup> August 2020. If you have any questions, please contact Dr Hannah Perrin via [media@vetmg.com](mailto:media@vetmg.com). We look forward to hearing from you.